# **Products**

### **Authorisations**

During the quarter ended 30 September, we authorised 40 unit trusts and mutual funds (including 25 Hong Kong-domiciled funds), one investment-linked assurance scheme (ILAS) and 73 unlisted structured investment products for public offering in Hong Kong.

In July, we authorised the first two sets of leveraged and inverse products tracking the CSI 300 Index, a Mainland equity benchmark.

Also in July, we authorised the first exchange-traded fund (ETF) under our new streamlined requirements<sup>1</sup> for ETFs adopting a master-feeder structure.

### **Mutual Recognition of Funds**

Under the Mainland-Hong Kong Mutual Recognition of Funds (MRF) scheme, as of 30 September, we had authorised a total of 50 Mainland funds (including two umbrella funds), and the China Securities Regulatory Commission (CSRC) had approved 29 Hong Kong funds.

As of 30 September, the cumulative net subscription for Mainland funds was about RMB433.58 million and that for Hong Kong funds was about RMB14.58 billion. During the quarter, Mainland funds recorded a net subscription of about RMB103.21 million, up from RMB6.18 million in the previous quarter. Hong Kong funds recorded a net redemption of about RMB2.35 billion this quarter, compared to a net subscription of RMB1.65 billion last quarter.

## **Open-ended fund companies**

In September, we released consultation conclusions on proposed enhancements to the open-ended fund companies (OFC) regime. Key changes, which took effect on 11 September, included removing all investment restrictions for private OFCs in Hong Kong and expanding the eligibility requirements for private OFC custodians to include securities brokers. A statutory mechanism for the re-domiciliation of overseas corporate funds to Hong Kong will be introduced upon completion of the legislative process.

We also launched a further consultation on proposals to better align the customer due diligence requirements for OFCs with the practices adopted by other funds in Hong Kong.

### **REITs**

In November, we released consultation conclusions on proposed amendments to the Code on Real Estate Investment Trusts (REIT Code) to provide Hong Kong REITs with more flexibility in making investments. The revised REIT Code took effect on 4 December.

## **Mainland-Hong Kong ETF cross-listing**

We and the CSRC announced the approval of four ETFs in August under a scheme which facilitates the cross-listing of ETFs between the Hong Kong and Mainland markets. In October, the two Mainland ETFs were cross-listed on The Stock Exchange of Hong Kong Limited and the two Hong Kong ETFs were cross-listed on the Shenzhen Stock Exchange. All four adopt a master-feeder fund structure and invest in the underlying master ETFs through the Renminbi Qualified Foreign Institutional Investor (RQFII) or Qualified Domestic Institutional Investor channels. The scheme provides investors in both markets with more product choice and investment opportunities.

## **Regularising COVID-19 relief measures**

In August, we issued FAQs to regularise the temporary relief measures provided for product-related applications due to the COVID-19 outbreak such as allowing documents to be submitted in soft copy only and providing flexibility for fee payments.

# **Asset and Wealth Management Activities Survey**

The Asset and Wealth Management Activities Survey for 2019, released in August, showed that Hong Kong's asset and wealth management business posted strong growth despite the challenges facing global markets. Assets under management (AUM) increased by 20% year-on-year to \$28,769 billion and net fund inflows of \$1,668 billion<sup>2</sup> were recorded during the same period.

<sup>1</sup> See "Circular on streamlined requirements for eligible exchange traded funds adopting a master-feeder structure" dated 16 December 2019.

<sup>2</sup> Some fund inflows were attributable to business restructuring by international firms which allocated more AUM to Hong Kong in 2019.

## **Products**

### **Authorised collective investment schemes**

|  | As at<br>30.9.2020 | As at 31.3.2020 | Change<br>(%) | As at<br>30.9.2019 | YoY<br>change<br>(%) |
|--|--------------------|-----------------|---------------|--------------------|----------------------|
| Unit trusts and mutual funds – Hong Kong-domiciled         | 800                | 762             | 5             | 792                | 1                    |
| Unit trusts and mutual funds – non-Hong Kong-<br>domiciled | 1,375              | 1,373           | 0.1           | 1,417              | -3                   |
| ILAS   | 300                | 299             | 0.3           | 299                | 0.3                  |
| Pooled retirement funds                                    | 33                 | 33              | 0             | 33                 | 0                    |
| Mandatory provident fund (MPF) schemes                     | 27                 | 29              | -6.9          | 29                 | -6.9                 |
| MPF pooled investment funds                                | 210                | 206             | 1.9           | 192                | 9.4                  |
| Others   | 25 <sup>a</sup>    | 26              | -3.8          | 25                 | 0                    |
| Total  | 2,770              | 2,728           | 1.5           | 2,787              | -0.6                 |

a Comprising 13 paper gold schemes and 12 REITs.

# Authorised unit trusts and mutual funds domiciled in Hong Kong – fund flows by type<sup>a</sup>

For the six months ended 30 September, Hong Kong-domiciled funds reported overall net inflows of US\$7,062 million, which was primarily attributed to bond funds and index funds.

|                                | Six months ended 30.9.2020 |                          |  | Six mo                     | onths ended 31.          | 3.2020   | Six months ended 30.9.2019 |                          |  |
|--------------------------------|----------------------------|--------------------------|--|----------------------------|--------------------------|--|----------------------------|--------------------------|--|
|                                | Subscription<br>(US\$ mil) | Redemption<br>(US\$ mil) | Net<br>subscription/<br>(redemption)<br>(US\$ mil) | Subscription<br>(US\$ mil) | Redemption<br>(US\$ mil) | Net<br>subscription/<br>(redemption)<br>(US\$ mil) | Subscription<br>(US\$ mil) | Redemption<br>(US\$ mil) | Net<br>subscription/<br>(redemption)<br>(US\$ mil) |
| Bond                           | 11,047                     | 6,516                    | 4,531  | 8,813                      | 8,402                    | 411  | 10,207                     | 5,723                    | 4,484  |
| Equity                         | 8,912                      | 9,164                    | (252)  | 7,579                      | 8,583                    | (1,004)  | 6,641                      | 8,376                    | (1,735)  |
| Mixed                          | 2,401                      | 3,284                    | (883)  | 3,828                      | 3,952                    | (124)  | 3,192                      | 4,240                    | (1,048)  |
| Money market                   | 8,612                      | 8,409                    | 203  | 6,356                      | 5,071                    | 1,285  | 3,153                      | 2,604                    | 549  |
| Fund of funds                  | 2,413                      | 2,532                    | (119)  | 2,275                      | 2,167                    | 108  | 2,252                      | 2,199                    | 53   |
| Index <sup>b</sup>             | 17,437                     | 13,849                   | 3,588  | 13,576                     | 13,380                   | 196  | 11,517                     | 13,626                   | (2,109)  |
| Guaranteed                     | 0                          | 6                        | (6)  | 0                          | 4                        | (4)  | 1                          | 7                        | (6)  |
| Other specialised <sup>C</sup> | 0                          | 0                        | 0  | 0                          | 0                        | 0  | 25                         | 31                       | (6)  |
| Total                          | 50,822                     | 43,760                   | 7,062  | 42,427                     | 41,559                   | 868  | 36,988                     | 36,806                   | 182  |

a Based on data reported by funds domiciled in Hong Kong.

b Including ETFs and leveraged and inverse products.

c Including futures and options funds, structured funds and funds which invest in financial derivative instruments.

## **Products**

## **Authorised unlisted structured investment products**

|  | As at<br>30.9.2020 | As at 31.3.2020 | Change<br>(%) | As at 30.9.2019 | YoY<br>change<br>(%) |
|--|--------------------|-----------------|---------------|-----------------|----------------------|
| Unlisted structured investment products <sup>a</sup> | 145                | 146             | -0.7          | 148             | -2                   |

a On a "one product per key facts statement" basis, including equity-linked investments and deposits.

## SFC-authorised renminbi investment products

|   | As at 30.9.2020 |
|---|-----------------|
| Unlisted products   |                 |
| Unlisted funds primarily investing in the onshore Mainland securities markets <sup>a</sup> or offshore renminbi bonds, fixed income instruments or other securities | 51              |
| Unlisted funds (non-renminbi denominated) with renminbi share classes   | 241             |
| Paper gold schemes with renminbi features   | 1               |
| Recognised Mainland funds under Mainland-Hong Kong MRF arrangement  | 50              |
| Unlisted structured investment products issued in renminbi <sup>b</sup>   | 145             |
| Listed products   |                 |
| ETFs primarily investing in the onshore Mainland securities markets <sup>a</sup> or offshore renminbi bonds, fixed income instruments or other securities           | 32              |
| ETFs (non-renminbi denominated) with renminbi trading counters  | 18              |
| Renminbi leveraged and inverse products   | 2               |
| Renminbi gold ETFs <sup>c</sup>   | 1               |
| Renminbi REITs  | 1               |

<sup>a Refers to onshore Mainland investments through the RQFII, Stock Connect, Bond Connect and the China Interbank Bond Market.
b The number is on a "one product per key facts statement" basis.
c Only includes gold ETF denominated in renminbi.</sup>